

7 March 2012



7 Anzac Street, Takapuna
North Shore City 0622
P O Box 33936 Takapuna
North Shore City 0740
New Zealand

Mr Julian Dunster
Obsessive Vehicle Security Ltd
27 Burrows Avenue
Karori
WELLINGTON 6012

Dear Julian

Opportunity for NZSA members to join MTA

The New Zealand Security Association (NZSA) has made a decision to cease representation and providing support to Vehicle Security members and move away from this sector of the security industry. This decision has come about following the implementation of the new security act 2010 and the fact that vehicle alarm and immobiliser installations is a minor and diminishing aspect of aftermarket vehicle installations.

We have been in discussions with the Motor Trade Association (MTA) who are now inviting NZSA vehicle security members to join their association. We feel that the MTA would provide installers with the best support and would be the most natural fit.

MTA have formed an automotive security advisory group who have agreed on a new group 'Aftermarket Equipment Installation'. This category covers a much wider sphere of activities than the installation of vehicle security products. It includes the installation of wide range of aftermarket electrical and electronic equipment to vehicles. Tools and equipment requirements and technician competencies have been developed largely based on NZSA requirements. This will ensure that only businesses providing professional services will be able to become an MTA member.

About MTA

MTA has represented and supported the interests of automotive business for over 90 years and today represents over 4,000 members covering a wide range of automotive businesses.

MTA provides their members with many benefits such as industry information, business support, access to a variety of products and services to reduce your operating costs. You will also benefit from the lobbying and advocacy work they do including a Mediation Service, legal and HR advice. In addition to becoming part of a professional association, you will also have the backing of a strong brand.

Enclosed is a brochure on the benefits and services that MTA members receive. MTA have agreed to waive the joining fee of \$129 (GST excl) if you join before 30 June 2012. The cost of membership is \$770 (GST excl) per annum and the membership fee will be pro rata if you join before 30 June 2012. There is also an MTA Branch fee which varies between \$100 and \$130 (GST excl).

To make application to join MTA, please find enclosed a membership application pack. Alternatively, please contact the MTA Business Manager in your region, whose details are enclosed.

Permission to release contact details to MTA

The MTA would like to be able to contact you directly. If you do **not** want them to do so, could you please email lucy@security.org.nz and advise her to remove your details from the contact information list by Monday 19th March 2012.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Greg Watts".

Greg Watts
Executive Officer

phone +64 (09) 486 0441

fax +64 (09) 486 0442

email info@security.org.nz

www.security.org.nz